Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Text

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PAGE 01 DAMASC 03178 020944Z
ACTION NEA-11

INFO OCT-01 EUR-12 EB-08 ISO-00 /032 W
----------047475 030351Z /14
R 020815Z JUN 78
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC
INFO SECSTATE WASHDC 8258
AMEMBASSY ATHENS

UNCLAS DAMASCUS 3178

ATHENS FOR RTDO
USDOC FOR CAGNE/REINER

E.O. 11652: NA
TAGS: BEXP, SY
SUBJ: 1978 DAMASCUS FAIR RECRUITMENT

1. U.S. PAVILION AT DAMASCUS INTERNATIONAL FAIR STILL HAS FOUR 3X4 MT. BOOTHS AND 300-400 SQ. MT. OF OUTSIDE SPACE UNRENTED. AS RECRUITMENT DEADLINE APPROCHES, COMMERCIAL SECTION IS PURSUING ALL POSSIBLE RECRUITMENT LEADS. AS NOTED BLEOW, SOME FIRMS HAVE EXPRESSED VARYING DEGREES OF INTEREST, BUT TO OUR KNOWLEDGE HAVE NOT REPLIED DEFINITELY TO OUR INVITATIONS TO PARTICIPATE. REQUEST COMMERCE/CAGNE CONTACT FOLLOWING FIRMS TO DETERMINE STATUS OF THEIR PARTICIPATION IN FAIR:
A) REDI-RAIN (IRRIGATION EQUIPMENT) 1037 W. NINTH STREET, P.O. BOX 130, UPLAND, CALIFORNIA 91786. TELEPHONE: (714) 985-9686. CARL R. SHARP, SALES MANAGER (ATHENS 2881)
B) TRUESDELL INTERNATIONAL, RODEFFER BUILDING/ NEWPORT CENTER, 507 SAN NICOLAS DRIVE, SUITE 106, NEWPORT BEACH CALIFORNIA. 92660. TELEPHONE (714) 640-4400 TELEX 679401 TAB IRN. (ATHENS 3849)
C) MOLY LUBRICANTS CORPORATION, 5007 RIVER ROAD, HARAHAN, LOUISIANA 70123. (504) 733-4750. POTENTIAL LOCAL AGENT
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 DAMASC 03178 020944Z

BASRAWI TRADING CENTER, P.O. BOX 1022 DAMASCUS, CABLE: BATRACE DAMASCUS HAS CONTACTED FIRM RE THEIR PARTICIPATION.
D) BRIGGS AND STRATTON COMPANY, P.O. BOX 702, MILWAUKEE WISCONSIN 53201. TELEPHONE (414) 461-1212. TELEX: 02-6776 (DAMASCUS 2724)
E) STA-RITE INDUSTRIES OVERSEAS CORP. 343 WRIGHT STREET, DELVEN. WISCONSIN 53115. M.C. ZEIGENHAGEN. (DAMASCUS 2490)

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

F) SAFE-T-LAWN, INC. 5350 NW 165TH STREET, HIALEAH, FLORIDA
33014 WILLIAM G. MUSCHETT. (DAMASCUS 2346)
G) A. AND P STEEL, INC. 2785 STEEL DRIVE, P.O. BOX 32, COLORADO
SPRINGS, COLORADO 80907, DAN MCPHERSON.
H) HARRELSON RUBBER COMPANY, ASHEBORO, NORTH CAROLINA 27203,
A. WINKLER-PRINS, MANAGER EXPORT DEPARTMENT. (DAMASCUS 3060)
I) W.C. BRADLEY ENTERPRISES, INC. P.O. BOD 1240, COLUMBUS
GEORGIA 31902, MANNING CULPEPPER, VP MARKETING (DAMASCUS
3059).

2. IN ADDITION, REQUEST USDOC CONTACT FOLLOWING FIRMS: UMC
INDUSTRIES, MICROWAVE ASSOCIATES, UNITED TELECOM. REF IS
USDOC 6094

3. EMBASSY HAS BEEN CONTACTED BY LOCAL AGENT OF ONAN
ENGINES. AGENT, HISHAM LAHHAM. INFORMED US THAT HE WAS
TRAVELING TO U.S. TO DISCUSS FAIR PARTICIPATION WITH
ONAN. EMBASSY ADVISED HIM TO CONTACT REINER AS SOON AS HE
HEARD DEFINITE WORD ON ONAN'S PARTICIPATION. PLEASE CONTACT
ONAN TO FOLLOW UP ON THIS. IN ADDITION, LAHHAM STATED THAT
HE WANTED TO EXHIBIT A BENDIX MODILE HOME SYSTEM AT THE
FAIR. SUBSEQUENTLY, WE DISCOVERED THAT HE WAS NOT THE AGENT
FOR BENDIX. SHOULD HE CONTACT CAGNE, PLEASE INFORM HIM
THAT WE CAN ACCEPT EXHIBITIONS ONLY FORM LEGITIMATE
AGENTS OR FROM FIRM DIRECTLY.

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4. YORK INTERNATIONAL HAS INDICATED THAT THEY ARE INTENDING
TO PARTICIPATE IN FAIR. LOCAL AGENT, HISHAM BAKI, HAS
REQUESTED FROM US OFFICE INFORMATION ON NUMBER OF BOOTHS
BEING RENTED AND ON PAYMENT ARRANGEMENTS, BUT AS OF YET HAS
RECEIVED NO REPLY. WE NEED INFORMATION ON PRODUCTS TO
BE EXHIBITED, ETC. ASAP FOR CONSTRUCTION CONTRACT. PLEASE
CONTACY YORK AND URGE THEM TO REPLY. ADDRESS IS YORK
INTERNATIONAL, P.O. BOX 1592, YORK, PA. 17405. TELEPHONE:
(717) 846-7890. TELEX 840416 J. KNIGHT.

5. FINALLY, PLEASE ADVISE WHETHER USDOC HAS RECEIVED ANY
DOCUMENTATION, PARTICIPATION AGREEMENTS, PRODUCT AND MARKET-
ING DATA FORMS, ETC. FORM EXHIBITORS.
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Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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Review Exemptions: n/a
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Review Withdrawn Fields: n/a
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